



ARTICULATION AGREEMENT

A. SENDING AND RECEIVING INSTITUTIONS

Sending College: Kingsborough Community College (KCC)

Department: Business

Program: Business Administration

Degree: A.S.

Receiving College: CUNY School of Professional Studies (CUNY SPS)

Department: Business

Program: Business

Degree: B.S.

B. ADMISSION REQUIREMENTS FOR SENIOR COLLEGE PROGRAM

Graduates of the KCC A.S. in Business Administration will qualify for admission into the CUNY SPS Bachelor of Science degree in Business if they have maintained a minimum overall GPA of 2.5 and are in good academic standing at KCC. Courses in Mathematics and English require a grade of C or better for transfer in accordance with current University policy. Applicants will follow the standard admissions process, which includes completing a transfer application.

Total transfer credits granted toward the baccalaureate degree: 60

Total additional credits required at the senior college to complete baccalaureate degree: 60

Total credits required for the B.S. in Business: 120

C. Course Equivalences and /Transfer Credit Awarded

KCC graduates who complete the A.S. in Business Administration will receive 60 credits toward the B.S. in Business at CUNY SPS.

Transferred credits will be applied to the Baccalaureate degree as professional credits, course specific transfer credits and electives. Students will meet with an SPS advisor who will review their transcripts to ensure appropriate placement within the program. Taking recommended flexible core courses will assure that students need only 60 additional credits for their bachelor's degree at SPS.

		KCC	SPS	Total
GENERAL EDUCATION	Course Title	31	6	37
Required Core		13	0	13
English Composition	ENG 1200 - English Composition I	3		3
	ENG 2400 - English Composition II	3		3
Mathematical and Quantitative Reasoning	MAT 2200 - Business Statistics or BA 2200 - Business Statistics	4		4
Life and Physical Sciences	TBD by Student	3		3
Flexible Core		18	0	18
World Cultures and Global Issues	TBD by Student	3		3
U.S. Experience in Its Diversity	TBD by Student	3		3
Creative Expression	TBD by Student	3		3
Individual and Society	ECO 1300 - Microeconomics	3		3
Scientific World	TBD by Student	3		3
Three credits in any of the above categories	ECO 1200 - Macroeconomics	3		3
College Option: Six credits from the following choices: PHIL 110; COM 110; PLA 300; QUAN 201; COM 210			6	6
A.S. in Business Administration		29	0	29
ACC 1100 - Fundamentals of Accounting I	BUS 305 - Accounting Fundamentals	4		4
ACC 1200 - Fundamentals of Accounting II	BUS 306 - Managerial Accounting	4		4
BA 1100 - Fundamentals of Business	BUS 200 - Introduction to Business	3		3
BA 1200 - Business Law I	BUS 330 - Business Law I	3		3
BA 1400 - Principles of Marketing	BUS 315 - Principles of Marketing	3		3
BA 3100 - Organizational Behavior and Management	ORGD 341 - Organizational Behavior and Change	3		3
BA 6000 - Introduction to Computer Concepts	CIS 101 - Computer Fundamentals and Applications	3		3
ECO 1200 - Macroeconomics	ECO 202 - Macroeconomics			0
ECO 1300 - Microeconomics	ECO 201 - Microeconomics			0
Choose two courses from the following:				
BA 1300 - Business Law II	BUS 350 - Business Law II	3		3
BA 6100 - Spreadsheet Applications in Business				
ECO 1400 - Money and Banking				
ECO 2200 - Principles of Financial Management	BUS 333 - Corporate Finance	3		3

B.S. in Business				
Required Courses	KCC Equivalent	0	18	18
BUS 210 - Business Math			3	
BUS 305 - Accounting Fundamentals	ACC 1100 - Fundamentals of Accounting I			
BUS 310 - Foundations of Business Statistics	MAT 2200 - Business Statistics or BA 2200 - Business Statistics*			
BUS 315 - Principles of Marketing	BA 1400 - Principles of Marketing			
BUS 320 - Principles of Management			3	
BUS 325 - Principles of Management Information Systems			3	
BUS 330 - Business Law I	BA 1200 - Business Law I			
BUS 333 - Corporate Finance	ECO 2200 - Principles of Financial Management			
BUS 335 - Operations Management			3	
BUS 410 - Research Methods for Business Decision-Making			3	
CIS 101 - Computer Fundamentals and Applications	BA 6000 - Introduction to Computer Concepts			
ECO 201 - Microeconomics	ECO 1300 – Microeconomics*			
ECO 202 - Macroeconomics	ECO 1200 – Macroeconomics*			
BUS 470 - Strategic Management			3	
Elective Courses (18 credits required. Twelve credits will be satisfied with KCC courses)			6	6
BUS 200 - Introduction to Business	BA 1100 - Fundamentals of Business			
BUS 301 - Managerial Economics				
BUS 306 - Managerial Accounting	ACC 1200 - Fundamentals of Accounting II			
BUS 321 - Human Resource Management				
BUS 331 - Global Business				
BUS 332 - Electronic Commerce				
BUS 334 - Great Ideas in Business				
BUS 336 - Special Topics in Business				
BUS 338 - International Trade				
BUS 339 - Sustainability and Green Business				
BUS 340 - Small Business Management and Entrepreneurship				
BUS 345 - Strategic Electronic Marketing				
BUS 346 - Investments				
BUS 348 - Real Estate Finance				
BUS 350 - Business Law II	BA 1300 - Business Law II			
BUS 415 - Essentials of Market Research				
BUS 440 - Internship				
BUS 460 - Virtual Enterprise				
BUS 480 - Thesis				
ORGD 341 - Organizational Behavior and Change	BA 3100 - Organizational Behavior and Management			
PROM 210 - Project Management				

<i>Free Electives: 33 credits required. 3 credits from KCC will be transferred as free electives.</i>			30	30
TOTAL CREDITS		60	60	120

D. SUMMARY OF TRANSFER CREDITS FROM KCC AND CREDITS TO BE COMPLETED AT SPS

	Requirement	Satisfied with Gen. Ed.	Adjusted Requirement	KCC Transfer	Complete at SPS
General Education	36			30	
Required Core	12			12	
Flexible Core	18			18	
College Option	6				6
Major	42	9	33	15	18
Major Electives	18			12	6
Free Electives	24		33	3	30
Total	120			60	60

* Courses at KCC that are four credits will have three credits satisfy course equivalencies and one credit applied towards electives.

*Three required major courses (MAT or BUS 2200, ECO 1200 and ECO 1300) also satisfy Gen. Ed. This increases the number of free electives needed to reach 120 credits.

E. COURSE EQUIVALENCIES

KCC	SPS
MAT 2200 - Business Statistics	BUS 310 - Foundations of Business Statistics
ECO 1200 - Macroeconomics	ECO 202 - Macroeconomics
ECO 1300 - Microeconomics	ECO 201 - Microeconomics
ACC 1100 - Fundamentals of Accounting I	BUS 305 - Accounting Fundamentals
ACC 1200 - Fundamentals of Accounting II	BUS 306 - Managerial Accounting
BA 1100 - Fundamentals of Business	BUS 200 - Introduction to Business
BA 1200 - Business Law I	BUS 330 - Business Law I
BA 1400 - Principles of Marketing	BUS 315 - Principles of Marketing
BA 3100 - Organizational Behavior and Management	ORGD 341 - Organizational Behavior and Change
BA 6000 - Introduction to Computer Concepts	CIS 101 - Computer Fundamentals and Applications
BA 1300 - Business Law II	BUS 350 - Business Law II

F. ARTICULATION AGREEMENT FOLLOW - UP PROCEDURES

1. Procedures for reviewing, updating, modifying or terminating the agreement:

When either of the degree programs involved in this agreement undergoes a change, the agreement will be reviewed and revised accordingly by a representative from each institution.

2. Procedures for evaluating agreement, i.e., tracking the number of students who transfer under the articulation agreement and their success:

The CUNY Institutional Research Database will be used to track all transfer students, including their performance (credit accumulation and GPA) and persistence (retention and graduation).

3. Sending and receiving college procedures for publicizing agreement, e.g., college catalogs, transfer advisers, Websites, etc.:

This articulation agreement will be publicized on the KCC and CUNY SPS College websites. Transfer advisors at KCC will promote this agreement with eligible students

G. Additional Information (e.g., financial aid, transfer scholarships)

Transfer students are eligible to apply for financial aid that is normally available to other junior standing students.

Students who register for a minimum of 12 credits per semester are eligible for all federal and state grant programs for which they meet income eligibility requirements.


Effective Date: Spring 2021

Signatures


Kingsborough Community College, CUNY

CUNY School of Professional Studies

Joanne L Russell 12-23-2020
Dr. Joanne Russell Date
VP for Academic Affairs & Provost

 12/16/20
Dr. George Otte Date
Senior Associate Dean, Academic Affairs

Jeffrey Lax 12/22/2020
Dr. Jeffrey Lax Date
Chairperson, Department of Business

 12/21/20
Dr. Edwin Knox Date
Academic Director, Business